

# MOTIVATIONAL MANAGER

CHICAGO, IL

12-TIME/YEAR

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## **Are you too controlling? Ask these questions**

Imagine what would happen if you ignored a yield sign and barreled into oncoming traffic. Similar collisions occur when you fail to yield in the workplace. To discover whether you're too controlling, ask these questions: *How often do I step aside and let others take the lead? How often am I willing to let go of my plans and move in another direction? How often do I take someone else's advice when it differs from my own?* If you answered rarely or never to these questions, you may be creating traffic hazards at work.

—Adapted from *Love It, Don't Leave It*,  
by Beverly Kaye and Sharon Jordan-Evans  
(Berrett-Koehler Publishers)